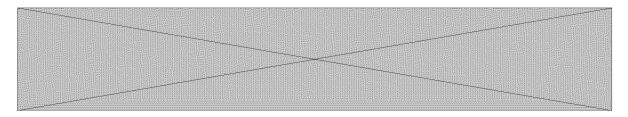
To: Speth, Thomas[Speth.Thomas@epa.gov]

From: Bluefield Research

Sent: Tue 8/11/2015 5:16:44 PM

Subject: Key Trends Now Available from Bluefield Research, and More...

To view this email as a web page, go here.



Bluefield Research will be attending the 2015 IDA World Congress in San Diego on 30 August to 2 September. Don't miss the chance to <u>schedule a meeting</u> with our research team. Our calendar is expected to fill quickly, so we encourage you to act now.

This is a unique opportunity to discuss the latest trends influencing global water markets, including our most recent analysis on wastewater and reuse, desalination, and municipal utility investments in the U.S. and globally.

These key trends and research perspectives are highlighted in our global and regional <u>Insight Services</u>. Recent areas of focus have been desalination in Latin America, wastewater reuse in the U.S., and the impact of California's drought on water company and utility strategies.

Recent Deliverables:

- SWIFT Action in Texas: State Water Implementation Fund for Texas, 2015 Awards
- Mexico's Mining Sector Turns to Desalination
- U.S. Municipal Wastewater & Reuse: Market Trends, Opportunities and Forecasts, 2015-2025
- California Water Portfolio Poised for Makeover
- Commodity Swings Alter LatAm Desal Landscape

U.S. Municipal Wastewater & Reuse: Market Trends, Opportunities and Forecasts, 2015-2025

Bluefield Research will deliver a <u>webcast</u> on 19 August 2015 for the WateReuse Association and WateReuse Research Foundation highlighting the findings of our new report, <u>U.S. Municipal Wastewater & Reuse: Market Trends, Opportunities and Forecasts, 2015-2025</u>. The report analyzes the rapidly changing U.S. municipal water landscape for wastewater reuse solutions and business strategies.

This presentation will provide a valuable market overview for companies pursuing water reuse as a business opportunity. A PDF copy will be made available to Bluefield's online registrants following the webcast. Register online at no cost to gain access to the copy of the presentation.

SWIFT Action in Texas: State Water Implementation Fund for Texas, 2015 Awards

This Data Insight, <u>SWIFT Action in Texas: State Water Implementation Fund for Texas, 2015 Awards</u>, analyzes the 2015 funding awards to 21 applicants. On 23 July 2015, the Texas Water Development Board (TWDB) announced the first round of low interest loans totaling US\$1 billion from the State Water Implementation Fund for Texas (SWIFT) program. <u>Learn more...</u>

Mexico's Mining Sector Turns to Desalination

On 26 June 2015, Chesapeake Gold announced plans to develop a 55,000 m³/d desalination project to supply its proposed Metates gold and silver mine in Durango state, Mexico. Chesapeake is pursuing BOO or BOOT contract options for the plant aimed for commissioning in 2020. The project timeline is largely dependent on a rebound in commodity prices. Gold and silver prices are currently down 13% and 29% over the past year, respectively. Learn more...

Bluefield Takeaways:

- Healthy number of bidders underlines project attractiveness, tight competition among existing players
- · Rising water prices strengthen call for desalination
- · Chesapeake preps for overarching water constraints

U.S. Municipal Wastewater & Reuse: Market Trends, Opportunities & Forecasts, 2015-2025

U.S. Municipal Wastewater & Reuse: Market Trends, Opportunities and Forecasts, 2015-2025, highlights the key drivers and trends impacting greater deployment of reuse systems in the US. Drought and environmental impacts on water supplies across the country has positioned wastewater reuse as a critical solution for decreasing long-term risks on state and municipal water supplies. This report is now available for purchase. Learn more...

This Focus Report highlights the following:

- A 2015-2025 forecast of municipal wastewater reuse in the US by key state, capital investment, and technology adoption
- Bottom-up assessment of the 247 projects in the pipeline by status, location, and capacity
- In-depth analysis of state and federal regulatory environments influencing the deployment of wastewater reuse
 - More than 40 profiles and analysis of 9 key states and 32 water districts
 - Data on industrial users of reclaimed water and outlook for greater adoption

Download the report's brochure for further perspective into its value.

Bluefield Research will deliver a <u>webcast</u> for the WateReuse Association and WateReuse Research Foundation that will highlight the key findings of this report on 19 August 2015. A PDF copy of the presentation will be made available to Bluefield's online registrants following the webcast. <u>Register online</u> to access the copy of the presentation.

California Water Portfolio Poised for Makeover

On 1 April 2014 California's governor announced a mandatory reduction of water usage by the state's 372 water suppliers in urban areas serving more than 3,000 customers or delivering more than 3,000 acre-feet per year. The cuts- 25% below 2013 levels- follow 20% voluntary cuts in 2014 that were only marginally effective. Learn more...

Bluefield Takeaways:

- · California water challenges are beyond demand-side measures
- · Wastewater reuse, advanced technology adoption accelerating in current environment
- Prospects for desalination limited to select projects

You are able to access this Research Note as a Bluefield registrant on the My Research page.

Commodity Swings Alter LatAm Desal Landscape

In the first quarter of 2015, Latin America's desalination sector is showing an uptick in project activity with discrete opportunities in Chile and Mexico. In February 2015, FCC Aqualia signed contracts worth US\$94 million in Mexico and Chile, including a US\$12.7 million desalination project with Chilean mining company Codelco. These water infrastructure contracts represent the company's first significant contract wins in the region since divesting its 50% stake in Latin American partnership Proactiva in 2013. Learn more...

Bluefield Takeaways:

- · Mining sector positioned to accelerate
- Energy markets impacting Latin American desalination
 - Recent developments underpin regional optimism

If you have any questions about these deliverables, or other recent research, contact me via the details below.

Best regards,

Carla Da Silva Marketing Manager cdasilva@bluefieldresearch.com +1 617 910 2538

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